



Metro Detroit Office  
(734) 452.8230  
1-800-533-8226  
Resume 3/2015

*Serving Michigan and Northwest Ohio Since 1926*

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**We will work to exceed the expectations  
of our customers and vendors we serve**

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### ***Company Highlights***

*K.L. McCoy is a professional full service manufacturer's representative  
specializing in hydronic and plumbing system integration*

- Proven project success
- Years of experience exceeding expectations
- Positioned to provide industry leading products and services
- Exceptional reputation built on quality, reliability and fast response

### ***Management Team***

K.L. McCoy and Associates offers a superior class of reliable products with a compassionate customer service and sales team ready to assist with any project specification. K.L. McCoy has the experience and history of helping contractors and end users solve problems and deliver products that they believe in and stand behind.

John McCoy, the CEO of K.L. McCoy, has continued to show dedication and passion for the products and services that the McCoy family has provided to customers for over 75 years. John has over 28 years of hydronic experience in industrial, wholesale and engineering markets.

Michael Lowe, the Vice President of K.L. McCoy, has formulated unique and innovative strategies to drive and promote sales through emerging technological advances. Michael has over 28 years of sales experience and continues to promote the success of all product lines represented.

Jeffrey Baier, the Director of Sales and Marketing Wholesale Division is a highly accomplished leader with 16 years of experience managing complex projects and exceeding expectations.

Together K.L. McCoy's management team has over 50 years of sales expertise and is committed to exceeding industry expectations through their vast experience and dedicated service.



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## **Sales and Marketing**

*Industries K.L. McCoy and Associates Serve*

OEM

Industrial

End Users

Engineering

Commercial and Residential Markets

**K.L. McCoy and Associates** has a marketing team with over 10 years of experience in a variety of markets and industries. This dynamic team of designers uses mediums such as, advertising, public relations, branding and corporate communications to support the value of the K.L. McCoy products and services.

## **Products and Vendors**

K.L. McCoy and Associates represents several premium products including,

### **Pumps**

Taco, Inc.

Water Circulation Pumps and Heat Exchangers

Skidmore

Boiler Feed Pumps, Condensate Return and Vacuum Systems

Pentair Hydromatic

Submersible Effluent and Grinder Type

### **Boilers**

HTP

RECO USA

Boiler Buddy

Weil-McLain

Elbi of America, Inc.

Riverside Hydronics

Parker Industrial Boiler

### **Systems**

Creatherm

Thermolec

iWorx by Taco

PURE Humidifier

Canariis Corporation

Sonitec Vortisand Inc.

Paul Mueller Company

A.Y. McDonald Mfg. Co.

Centrotherm Eco Systems

### **Training**

*K.L. McCoy and Taco FloPro University offers the training and support you need to help you learn at your own pace. Each course is designed to teach the theories and applications for real job situations, so you can communicate effectively to clients and customers about the systems and products offered.*

### **Accessories**

Boiler Buddy

Weiss Instruments

Twin City Hose Inc.

Elbi of America, Inc.

Pipemarker A Division

of Brimar Industries, Inc.

PRO Hydronic Specialties

IFC ISLIP Flow Controls Inc.

Square D by Schneider Electric

The VMC Group